

PROBLEM:

Kulicke & Soffa, the world's leading supplier of semiconductor assembly equipment, was looking for a new world headquarters. Frustrated with the new build-to-suit lease it was considering, K&S wanted a more cost effective solution. With very little time to act, they were referred to Tactix for help.

Tactix
Smart move.

Tactix Real Estate Advisors, LLC

www.tactixusa.com

Smart move #52: Kulicke & Soffa

SOLUTION:

In short order, Tactix identified existing buildings that met K&S's requirements and developed a sophisticated financial model, which demonstrated that these new alternatives would carry significantly less overall occupancy costs. K&S authorized the Tactix team to proceed with negotiations for several of these buildings. The result was a world headquarters that delivered substantial savings over the proposed build-to-suit, presented less risk of timely delivery and achieved K&S's operational objectives.



*88,000 square feet World Headquarters Relocation
Fort Washington, Pennsylvania*

Some of the region's best companies turn to **Tactix** for intelligent real estate solutions. Shouldn't you? Give us a call today at 610.688.1800.