

PROBLEM:

Sodexho's lease for its financial headquarters was expiring in a year. Their previous broker was unable to create a move alternative meeting **Sodexho's** strict time constraints. Without competition, the incumbent landlord offered only an expensive renewal. **Sodexho** called **Tactix** for help.

Tactix
Smart move.

Tactix Real Estate Advisors, LLC

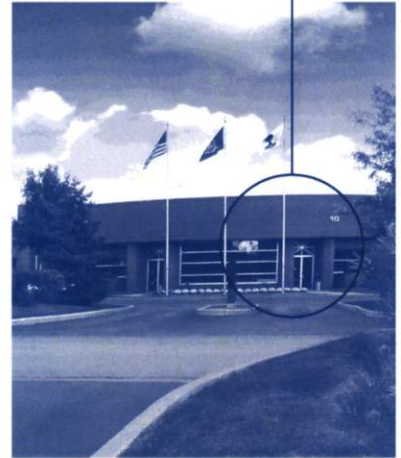
www.tactixusa.com

Smart move #26: Sodexho

*North America's leading food and
facilities management services company*

SOLUTION:

Tactix was recommended as brokers with special capabilities for strategic thinking, immediate response, and finding multiple solutions. **Tactix** quickly developed a strategy of splitting the data center from the general office space. This shift opened up multiple, aggressively priced move alternatives. Armed with this leverage, **Tactix** re-opened negotiations with **Sodexho's** landlord. The **Tactix** structured renewal saved **Sodexho** millions of dollars, enabling **Sodexho** to remain in its current location.



117,000 square feet in Buffalo, NY

Some of the region's best companies turn to **Tactix** for intelligent real estate solutions. Shouldn't you?